

# Practical Leadership

In this training, you gain insight into your strengths as a leader, acquiring the skills and tools to lead in an inspiring and effective way.



Your success as a manager depends greatly on your personal actions. Formal authority is not a strong foundation. It comes down to vision, tact, and persuasion. How do you lead a team of individuals? How do you create support for your ideas? How do you deal with resistance? How do you conduct difficult conversations? With the guidance of an expert, this training is designed to strengthen professional skills that enable you to lead in an inspiring and effective way. You gain insight into your own skills, pitfalls, and position as a leader, and it gives you the tools to optimise how you carry out your role, enabling you to achieve better results together with your team.

## Features

|                            |          |
|----------------------------|----------|
| <b>Study duration</b>      | 6 weeks  |
| <b>Investment</b>          | €1,795.- |
| <b>Number of locations</b> | 13       |

## Unique benefits



- ✓ Gain insight into your strengths as a leader
- ✓ You leave the training with your own action plan
- ✓ Strengthen yourself as a leader

## Result



- ✓ You apply the different styles of leadership
- ✓ You know your personal leadership style
- ✓ You have an understanding of your own core values, core skills, qualities, pitfalls, and role as a leader
- ✓ You create support through effective communication
- ✓ You motivate your employees through targeted coaching
- ✓ You handle challenging situations constructively as a manager
- ✓ You have your own team-building plan and Personal Leadership Portfolio

## Target audience



You want to further develop your skills in the area of leadership. You are currently or will soon be leading a team.

## Programme



- Practical leadership today: situational leadership
- Your personal leadership style
- Core qualities
- Managing your own time
- People- and result-oriented leadership
- Coaching and delegating
- Interaction skills for managers (giving feedback, influencing)
- Breaking out of communication patterns
- Dealing with resistance, conflict, and (generational) differences
- Inspiring and motivating individual employees and teams
- Characteristics of successful teams
- Team-building and collaboration
- Case studies and examples
- Team building plan for your own team
- Personal Leadership Portfolio

## Study method



### Intake

Prior to the course your personal learning goals will be mapped via an intake on our online learning environment.

### Experienced trainer

An experienced trainer guides the classroom sessions focusing on your personal goals.

## Interactive sessions

This interactive training focuses on the different styles of leadership and how to apply them. You learn to lead naturally. Between sessions, you work individually on assignments focused on your own practical situation and engage in real-life discussions.

## Online learning environment

Between sessions, you use the online learning environment to work on assignments that tie into your own practical situation and you conduct real-life discussions. You also prepare for the sessions online with knowledge videos, practical assignments and articles.

## Leadership Portfolio

Your growth and development become visible in your own Leadership Portfolio: a unique and practical document that serves to support your role as a leader.

## Group size

The maximum group size of 12 participants contributes to a safe atmosphere and provides plenty of room to exchange experiences and have valuable discussions.

## ICM - certificate

Upon completion of the entire training, you are awarded the ICM certificate

## Locations & date



The training is given in 3 sessions from 9:30 a.m. to 5 p.m.

The training is provided in Amsterdam, Arnhem, Breda, Den Bosch, Den Haag, Eindhoven, Enschede, Groningen, Maastricht, Online Virtual Classroom, Rotterdam, Utrecht and Zwolle.

**Nov 2026** We 25-11 We 02-12 We 09-12

**Jan 2027** Th 28-01 Th 04-02 Th 11-02

**May 2027** We 12-05 We 26-05 We 09-06

**Sep 2027** Th 16-09 Th 30-09 Th 14-10

**Nov 2027** We 10-11 We 24-11 We 08-12

**Jan 2028** Th 13-01 Th 27-01 Th 10-02

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## Investment



The investment is €1,795.-.

This excludes € 57.50 per day for the day arrangement or € 25.00 per evening for the evening arrangement. For online meetings we do not charge arrangements fees.

### VAT

The total investment is excl. VAT. Exemption from VAT is possible. In that case you pay 10% on top of the investment price.

[More information](#)

### Financing

There are various options for subsidies for both employers and private individuals to follow a training.

[More information](#)

### Possibilities for your employer

Many employers have a training budget that allows employees to develop and grow in their career. You can find out what the options are within your organization by checking your terms of employment or by checking with your manager or HR.

### Invoice

The invoice for this course will be sent after the first meeting. If you would like to receive it beforehand, you can mention this in the comment section of your enrolment form.

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## Study method Virtual Classroom

When you attend this course in the Virtual Classroom, [this study method](#) applies.

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## Incompany

ICM also offers this course [incompany](#), tailor-made for your organisation.

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## Advice



For more information and registration look at:

<https://www.icm.nl/opleidingen-en-trainingen/leiderschap-en-management/practical-leadership/>

Or call 030 - 29 19 888 for a personal study advise